

Why?

Save Time

- Get up and running on EFS-Web fast and easily
- Say goodbye to Express Mail filings – electronic documents reach the patent office instantly
- EFS-Web uses fewer forms and requires less copying, giving staff more time for other tasks
- Filings reach the patent office quickly, enhancing communications with examiners and accelerating the filing process

Save Money

- Take advantage of electronic filing's reduced fees
- No need to hire permanent trainers or use precious time of senior staff to educate new employees

Save Frustration

- Employees will be better educated, efficient and feel more confident
- Tap into valuable filing tips gained from beta testing of EFS-Web
- Patent office filings will be more accurate, resulting in less corrective actions
- Gain the competitive edge on your competitors

Testimonials

"Great Seminar!"

"Suzan was helpful and pleasant."

"Your presentation on the EFS-WEB was the best presentation, class, seminar, I have ever attended. Not only was it professionally conducted, but the combination of visuals, explanations and the comprehensive handout gave me a 97% usability factor for the material."

Eric B., Product Designer

"Covered a wide variety of info – great reference binder for future use."

"How knowledgeable Suzan was regarding this system and she was VERY patient with all the questions. She was great!"

S. Rubio, Paralegal

"Lots of good tips to avoid errors and save time and money."

"Very informative instructor, very knowledgeable, good Q & A."

"It was all interesting – can't think of anything that could be added in order to get complete info."

IP Trainer

Save Time, Money and Frustration... Learn Electronic Patent Filing Today!



Days to file



US Post Office Express Mail

or

Minutes to file



EFS-Web Electronic Filing

For Availability & Pricing, contact IP Trainer:

650.218.6145

scltrainer@aol.com

P. O. Box 117335, Burlingame, CA 94011

Specializing in patent prosecution seminars and individual training

What?

On March 16, 2006, the U.S. Patent and Trademark Office released the new electronic filing system to the general public. Electronic filing of patent documents is the wave of the future—you don't want to be left behind!

Seminars and individual training on EFS-Web are for people who are new to e-filing and those who want a more in-depth understanding.

We provide training at your location for secretaries, paralegals, patent agents, attorneys, inventors, and designers.

EFS-Web Seminar includes:

- Mixed media presentation including PowerPoint slides, USPTO webinar, and live website demonstration
- Practical "how to" information
- Money, time, and frustration saving tips
- Detailed binder containing reference materials for convenient access when needed
- Web links to helpful USPTO pages
- Specially developed charts, instructions, and forms to make your job easier
- Free email follow up for a month following training



How?

Electronic Filing Seminar

This class outlines the practical steps involved in electronic filing, valuable insights gained from beta testing, and knowledge of how to incorporate EFS-Web into your business. Attendees will be encouraged to ask questions so concerns are addressed.

3-hour comprehensive seminar covering:

- Getting started
- The 10-steps to filing
- Submission tips
- Important mistakes to avoid
- Indexing
- Fixing errors
- On-line fillable forms
- Filing assignments through EPAS
- Changes to letters/forms
- Private PAIR 6.0
- and more...

Too Busy?

Sign up for our special 1-hour overview!

Individual training can be customized to meet your specific needs.

Basic Patent Prosecution Course

This class provides essential staff training on patent prosecution processes, terms and resources.

3-hour individual instruction covering:

- A thorough review of the USPTO website
- Use of free-patent download websites
- Public/Private PAIR
- Terminologies
- File wrappers
- An overview of the patent filing process
- Use of PTO forms and fees
- How to contact the USPTO
- Tips
- Personal Docketing

CALL TODAY to schedule a seminar for a group, a few select employees, or set up individual training geared to your needs.

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Who?

Suzan Lindstrom, owner of **IP Trainer**, has over 25-years experience as a legal secretary, eight of which are in patent prosecution law.

Starting in December 2005, Suzan led the beta testing of EFS-Web at Wilson Sonsini Goodrich & Rosati. From the expertise she gained, Suzan wrote training materials and taught electronic filing to over 50 secretaries, paralegals, patent agents, and attorneys.

Suzan then conducted electronic filing seminars at Sc[i]3 organization in Sunnyvale California to the rave reviews of employees from businesses like:

Electronic Arts

Roche

Fenwick & West

Applied Materials

Genentech

Lam Research Corporation

Pillsbury, Winthrop, Shaw, Pittman

Evergreen Valley Law Group

SRI International

St. Jude Medical Center

Following this teaching success, Suzan founded **IP Trainer** and works part-time as Director of Administration in a biotech company.

Are you hesitant to try the new EFS-Web patent filing system?

Do you lack internal resources to train your staff on the patent prosecution process?

Is productivity low, errors high, and profits limited?

IP Trainer is the solution!

An experienced trainer can come to your offices!

